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Message Text

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71
ORIGIN XMB-07

INFO OCT-01 ARA-16 ISO-00 EB-11 COME-00 TRSE-00 RSC-01

/036 R

66618
DRAFTED BY: XMB:PS G B MILLER
APPROVED BY: EB/OCA/REP:RCJORGENSON
XMB: JDBIERMAN
EB/IFD/ODF EMLINTON
---------- 051322
R 062226Z NOV 73
FM SECSTATE WASHDC
TO AMEMBASSY MEXICO

UNCLAS STATE 218957

E.O. 11652: N/A
TAGS: BPRO
SUBJ: VISIT OF EXIMBANK LOAN OFFICER GEORGE B. MILLER (EXPORTER CREDITS AND GUARANTEES DIVISION) AND FINANCIAL SPECIALIST JOHN A. FROTHINGHAM (CLAIMS DIVISION)

1. PURPOSE OF VISIT - TO DISCUSS WITH EXISTING CUSTOMERS OUTSTANDING CREDITS AND TO EXPLORE THE POSSIBILITIES FOR RENEWAL. ALSO TO INVESTIGATE DELINQUENT OBLIGATIONS.

2. SCHEDULE AS FOLLOWS:
A. FROTHINGHAM WILL ARRIVE FROM WASHINGTON, D.C. (BRANIFF NO 15) MONDAY, NOVEMBER 26AT 2114 HOURS.
B. MILLER WILL ARRIVE MEXICO CITY FROM MONTERREY (MEXICANA DE AVIACION NO 705) TUESDAY, NOVEMBER 27 AT 1020 HOURS.
C. BOTH DEPART FOR GUATEMALA CITY (PANAM NO 501) AT 1425 HOURS ON SUNDAY, DECEMBER 2ND.
D. RESERVATIONS BEING MADE AT MARIA ISABEL SHERATON HOTEL NOT CONFIRMED YET. PLEASE HELP CONFIRM SINGLE ROOMS WITH BATH FOR (1) FROTHINGHAM NOVEMBER 26 THRU DECEMBER 1 AND (2) MILLER NOVEMBER 27 THRU DECEMBER 1.
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EM REQUEST APPOINTMENTS FOR MILLER TO BE ACCOMPANIED BY FROTHINGHAM WHEN AVAILABLE WITH:
A. COMMERCIAL OFFICER AT EMBASSY (FIRST APPOINTMENT)
B. CUMMINS DE MEXICO

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C. DISTRIBUTADORA DE EQUIPOS DE CONSTRUCCION S.A. DE
C.V. (DECSA)
D. FABREXIM
E. INDUSTRIAS UNIDAS, S.A.
F. INGENIEROS CIVILES ASOCIADOS S.A.
G. MEXICANA DE TRACTORES Y MAQUINARIAS

4. PLEASE ADVISE CONFIRMATION OF APPOINTMENTS. SINCERELY
APPRECIATE ASSISTANCE. RUSH

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<< END OF DOCUMENT >>

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Disposition Remarks:
Document Number: 1973STATE218957
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Drafter: XMB:PS G B MILLER
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